

Emerging Markets Select Strategy Market Outlook

October 2018

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Emerging Markets Select Team



US \$1.70 Billion Under Management

JOCELYN NGA-MAN TEH, CFA

Senior Equity Analyst, Hong Kong

China & SE Asia

Industry Experience: 10 years

SANDEEP MUTHANGI, CFA

Senior Equity Analyst, Hong Kong

India, Thailand, China

Industry Experience: 12 years

JOSEPH BLOCK

Senior Trader, New York

Emerging Markets Equity Trading

Industry Experience: 13 years

Research and Channel Check Consultants

Hangzhou, China & Mumbai, India



ANINDYA CHATTERJEE, Lead Portfolio Manager

Team Lead

Strategy: 6 years, Industry Experience: 24 years

Prior to joining Fiera Capital in 2017, Anindya was a Managing Director and Senior Portfolio Manager at City National Rochdale (formerly Rochdale Investment Management), which he joined in 2011. He was the Senior Portfolio Manager of the City National Rochdale Emerging Markets Fund and worked closely with the research team in structuring the Asia-focused fund.

Anindya is the former President of IIFL, Inc. where he worked with U.S. institutional investors and was influential in shaping the equity research sales of the firm. His previous employment includes international research positions in India and Asia, notably as Managing Director and Head of Emerging Markets Asia Equities Research at Jefferies and as Asia Equities Strategist at Bear Stearns.

Anindya worked as a professional economist and Macro Strategist covering Asian Emerging Markets at global bulge bracket investment banks in an earlier part of his career. His stint as a macro market specialist enriched his understanding of the policy, politics and macrodynamics of the emerging markets. His professional contacts and outreach include monetary and fiscal policymakers, think tanks, academia and independent market specialists.

He has lived and worked in Singapore, Mumbai and Hong Kong. He travelled extensively through the region meeting policymakers, think tanks, independent market specialists as well as company managements, factory and manufacturing and service facilities.

His deep domain knowledge is a product of his academic training enriched by the relevant experience to understand the socioeconomic, cultural, political and policy imperatives that make each of the emerging markets unique and difficult to analyze.

Anindya earned his M.A. in Economics and Finance from Tulane University. Additionally, he holds an M.A. in Economics from the University of Delhi and an MS in Electronic Commerce from Claremont Graduate University.



Not All Emerging Market Economies are Equal

EM Health Check: The Test of Four Key Macro Pillars



EM Asia Stands Out!



DEMOGRAPHICS

Home to 4.36bn+ population

- Young population bulge – Asia is home to 60% of the global youth (15-25yrs)
- Competitive workforce
- Favorable dependency ratio

INCOME

The Region's Per Capita Income Band in "Sweet Spot"

- Income Levels where non linear expansion in consumption occurs
- First-time buyers... low levels of penetration

URBANIZATION

Rapid pace of urbanization

- Rising real incomes
- Rising productivity
- Concentrated consumption centers (the rise of the Mega Cities)

SAVINGS AND INVESTMENT

Robust Savings and investments

Sticky behavioral characteristics that lend sustainability to growth

Macro Pillars Quantified

EM Asia Stands Out



GLOBAL COUNTRY/SECTOR SCREENS FUNDAMENTALS PORTFOLIO

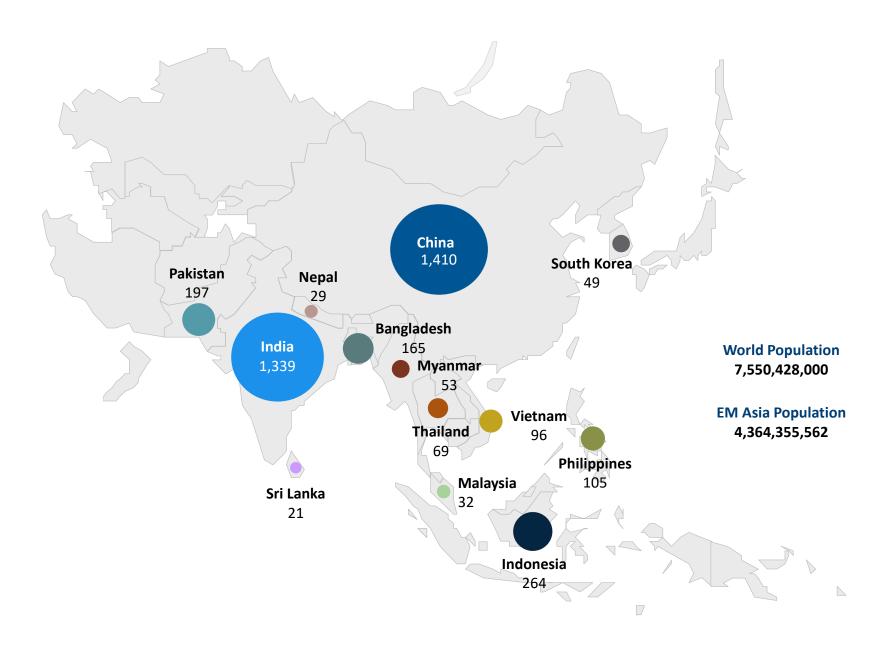
	Macro Pillar	Demographics		Income	Urbanization	Savings and Investment				
	Country	Population Median (millions) Age		Per Capita GDP (in USD current	Urbanization Rate (%)	Savings Rate (% of GDP)	Investment Rate (% of GDP)	Change in exchange rate over (vs USD)		MSCI EM Index Weight (%)
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		prices)				1 year	5 Years	
			>40	>10,000	>70	<25	<20	x >10	x >30	
	China & Hong Kong	1,432.26	37.40	8,123.26	57.90	41.96	41.80	-3.21	-11.02	30.51
	South Korea	52.51	41.80	27,534.84	82.70	36.29	31.01	3.58	-3.19	15.77
	Taiwan	23.83	40.70	22,497.00	N/A	35.74	21.11	-0.51	-3.13	11.49
Emerging	India	1,405.83	27.90	1,741.65	33.50	32.30	30.36	-9.63	-13.78	8.47
Asia	Thailand	69.37	37.70	5,901.75	52.70	29.21	26.36	3.30	-3.31	2.20
	Indonesia	279.05	30.20	3,604.29	55.20	32.84	34.76	-9.38	-22.58	2.19
	Malaysia	34.19	28.50	9,374.10	76.00	26.78	25.01	2.25	-22.01	2.16
	Philippines	117.33	23.50	2,926.60	44.20	26.16	27.20	-5.59	-19.76	1.09
	Pakistan	217.26	23.80	1,440.97	39.70	15.95	18.92	-15.15	-14.85	0.09
	South Africa	61.14	27.10	6,419.36	65.80	15.80	19.58	-4.44	-28.66	6.50
	Russia	142.35	39.60	12,860.54	74.20	26.10	22.07	-11.81	-50.75	3.30
	Poland	37.85	40.70	12,361.27	60.50	19.31	21.51	-0.71	-15.28	1.28
	Turkey	84.44	30.90	11,540.50	74.40	25.94	29.58	-40.75	-66.20	0.96
	United Arab Emirates	11.77	30.30	35,383.92	86.10	25.93	22.24	0.00	0.00	0.65
Emerging Europe,	Qatar	2.82	33.20	59,513.91	99.40	56.22	N/A	0.00	0.01	0.48
	Hungary	9.71	42.30	12,652.45	72.10	23.47	22.02	-5.59	-20.99	0.32
Middle East	Greece	10.73	44.50	18,049.30	78.60	15.29	15.17	1.33	-1.57	0.28
& Africa	Czech Republic	10.64	42.10	18,507.73	73.00	25.74	27.18	-0.52	-14.35	0.18
	Egypt	103.39	23.90	3,544.72	43.30	17.92	20.15	-1.63	-61.60	0.11
	Romania	19.75	41.10	9,493.42	54.90	22.45	25.24	-2.97	-18.02	0.10
	Malta	0.44	41.80	25,329.38	95.60	28.65	20.30	-1.69	-14.31	0.02
Emerging Americas	Brazil	214.77	32.00	10,862.14	86.20	17.49	19.50	-20.82	-43.97	6.91
	Mexico	129.35	28.30	9,945.47	79.80	22.96	25.20	-3.20	-29.96	3.01
	Chile	19.37	34.40	13,576.00	89.90	19.01	22.50	-3.68	-23.83	1.14
	Peru	33.59	28.00	6,203.66	79.20	21.91	24.23	-0.82	-15.70	0.39
	Colombia	51.98	30.00	7,155.30	77.00	22.24	25.24	-1.95	-36.00	0.39

Does not meet threshold

EM Asia Economies: Home to about 4.36B People



Demographics

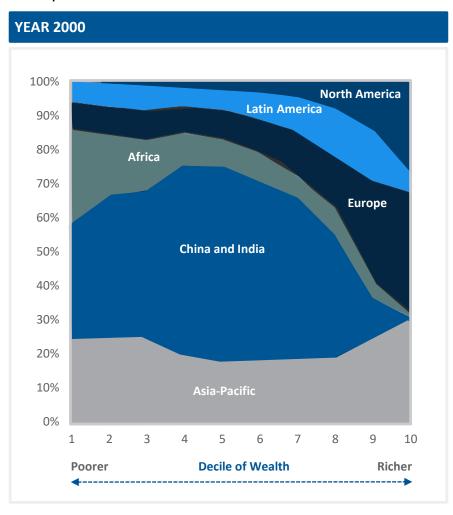


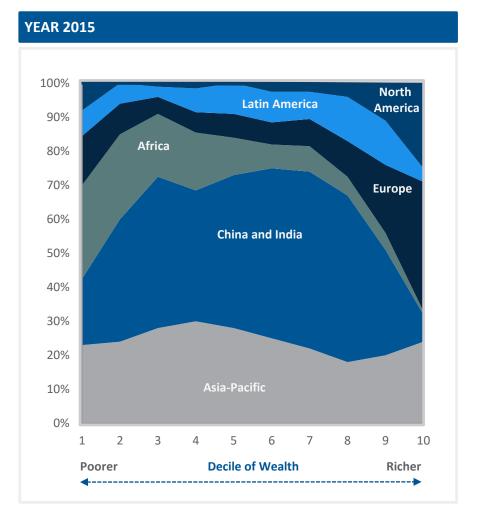
EM Asia: Getting Wealthier





- China and India's share of richer people in the world is rising at a rapid pace
- Over the 12 years, US\$ per capita wealth expanded 10% CAGR in China and 6% in India, compared with a 2.8% CAGR expansion in North America





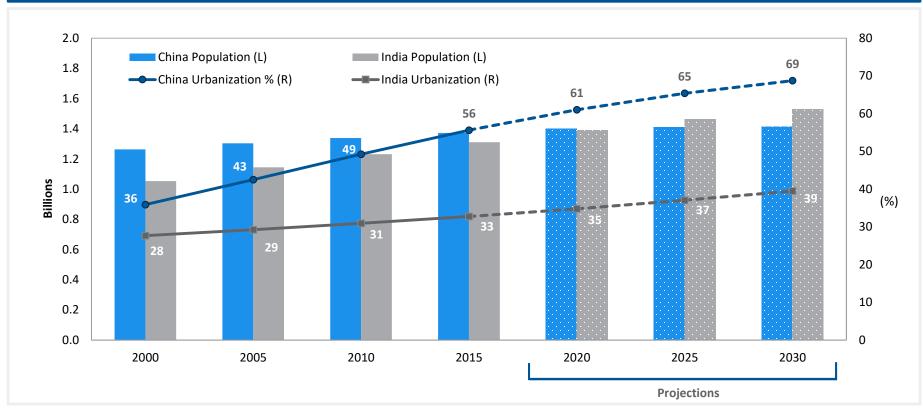
China and India Demographic Dividends & Urbanization Urbanization



Rising urbanization trend:

- Expected to lead to higher per capita incomes and productivity
- Drives domestic consumption
- Drives EPS growth and equity returns

POPULATION AND URBANIZATION



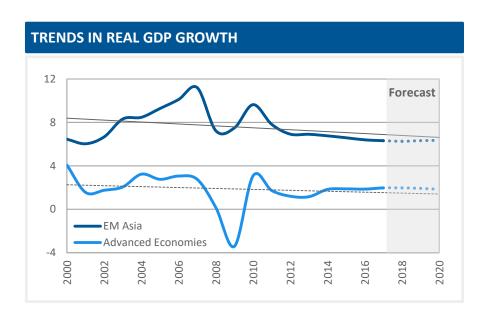
Why Asia's Economic Growth Appears Sustainable

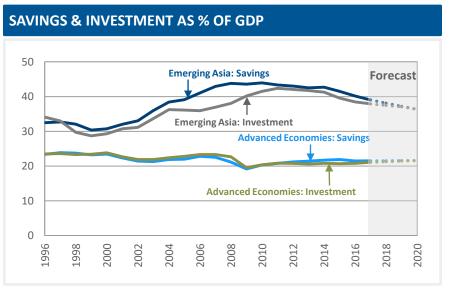


Savings and Investment

EM Asia's more attractive economic growth:

- Ingrained behavioral characteristic of higher savings rates
- Growth appears sustainable in the long term as investments are funded by the high domestic savings rates
- EM Asia's high investments and savings rates should support future economic growth and EPS growth





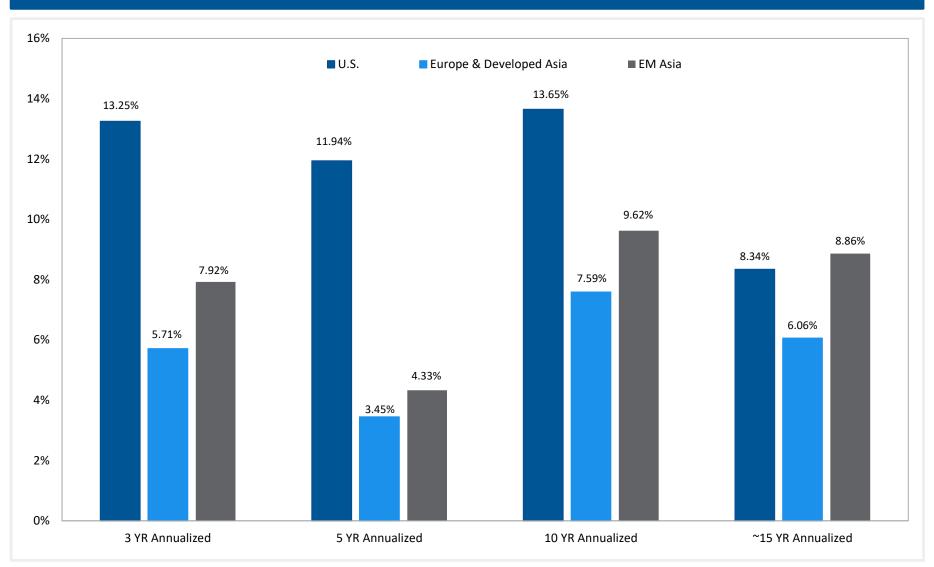


EM- Historical Perspective & Outlook

Comparative Historical Returns



A DECADE OF UNDERPERFORMANCE BY EMERGING MARKETS

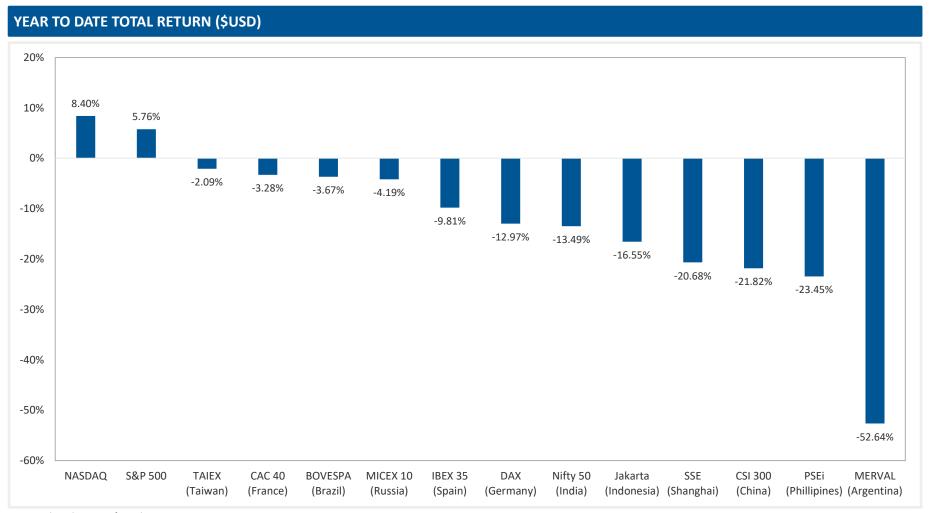


Global Market Equity returns YTD





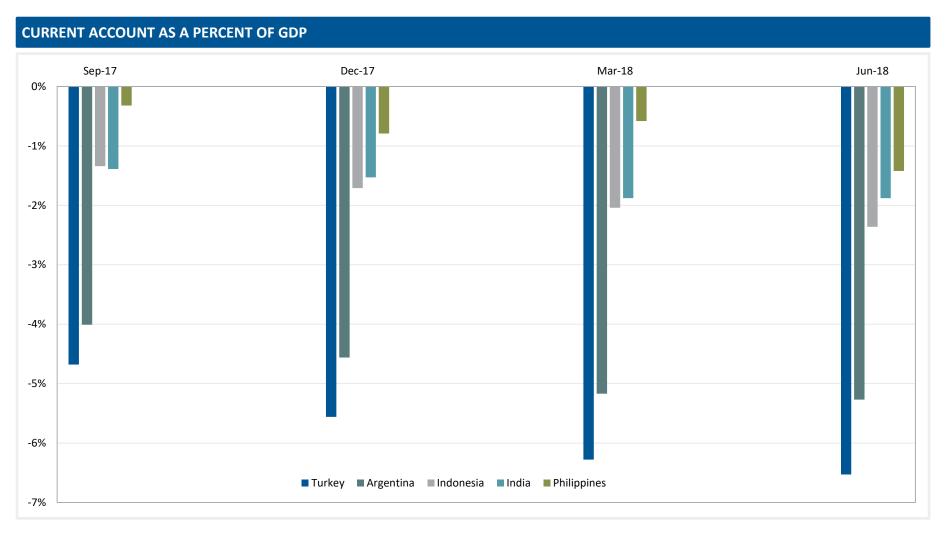
- Currencies across the globe have depreciated year-to-date, impacting USD returns
- The US is one of few markets with positive equity returns YTD



Current Account Comparison



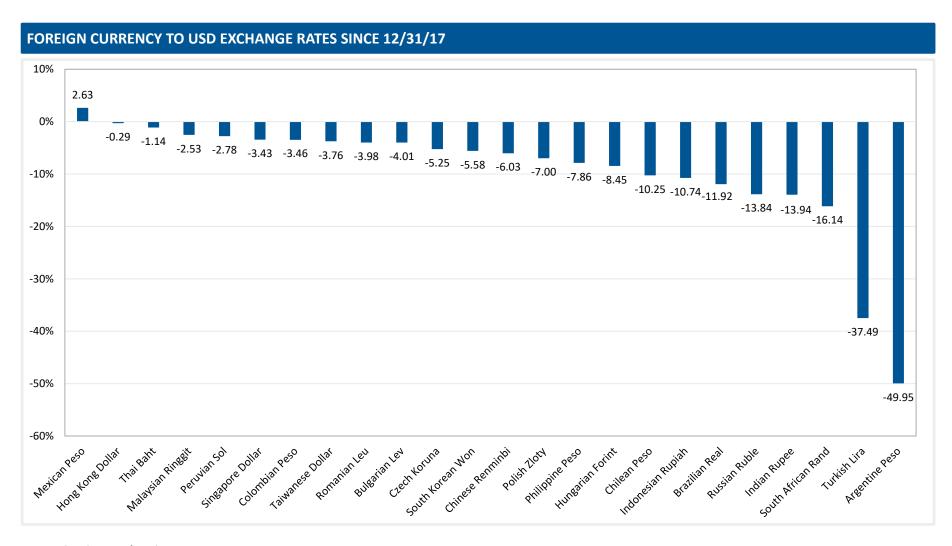
- Despite headlines suggesting otherwise, EM Asian countries have milder current account deficits.
- No deterioration has occurred in the past 6-8 months.



Currency Comparison



> YTD Currencies have depreciated against the dollar, but in vastly different amounts.



World Growth Outlook



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Despite some slowing, EM Asia continues to grow faster.

Real GDP growth (Annual percent change)	2011-2015 Average	2016	2017	2018F	2019F	2020F
Advanced economies	1.7	1.7	2.3	2.5	2.2	1.7
Emerging market and developing economies	5.2	4.4	4.8	4.9	5.1	5.1
World	3.7	3.2	3.8	3.9	3.9	3.8
Advanced Economies						
United States	2.2	1.5	2.3	2.9	2.7	1.9
Europe	1.3	1.7	2.4	2.4	2.1	1.8
Emerging/Frontier Americas						
Argentina	1.5	-1.8	2.9	2.0	3.2	3.1
Brazil	1.2	-3.5	1.0	2.3	2.5	2.2
Mexico	3.0	2.9	2.0	2.3	3.0	3.0
Emerging Asia						
China, People's Republic of	7.9	6.7	6.9	6.6	6.4	6.3
India	6.8	7.1	6.7	7.4	7.8	7.9
Indonesia	5.5	5.0	5.1	5.3	5.5	5.6
Korea, Republic of	3.0	2.8	3.1	3.0	2.9	2.8
Malaysia	5.3	4.2	5.9	5.3	5.0	4.9
Philippines	5.9	6.9	6.7	6.7	6.8	6.9
Thailand	2.9	3.3	3.9	3.9	3.8	3.6
Emerging/Frontier Africa						
Nigeria	4.7	-1.6	0.8	2.1	1.9	2.1
South Africa	2.2	0.6	1.3	1.5	1.7	1.8
Emerging Europe/Middle East						
Russian Federation	1.8	-0.2	1.5	1.7	1.5	1.5
Saudi Arabia	5.2	1.7	-0.7	1.7	1.9	1.9
Turkey	7.1	3.2	7.0	4.4	4.0	3.6

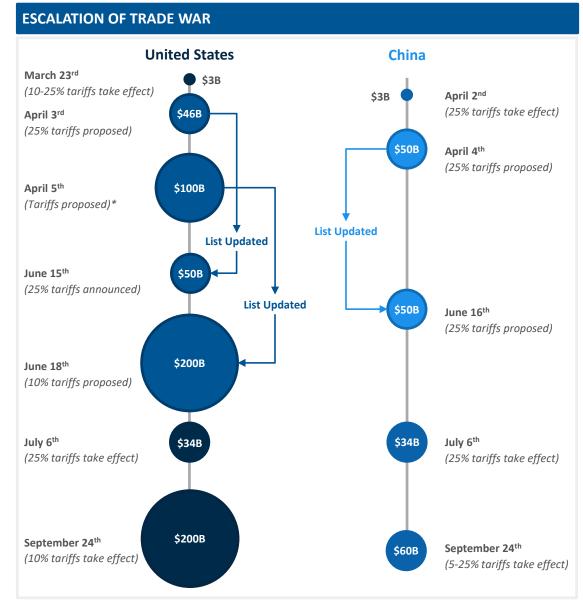
Source: IMF, September 2018.

US-China Trade



OUR VIEWS ON US/CHINA TRADE

- The US-China tariff rift is getting dragged on longer than we had initially expected.
- Broad-based US tariff on Chinese imports may have more pronounced negative fundamental economic impact on both US and China, than the absolute trade numbers imply.
- Tariffs may cause manufacturing supply chain dislocation in US on one hand, and unwarranted capacity-relocation capex for China-based manufacturing.
- Continued policy uncertainty is impacting business decisions and investments in China. However, consumption (ex-Auto) has remained resilient thus far.



As of September 28th, 2018.

Chinese Yuan Depreciation



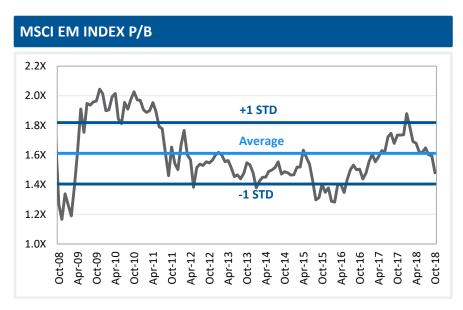
- Benchmarked against basket of trade partners currencies.
- Should not have let currency depreciate against the dollar. That could have prevented a bit of panic against the region.

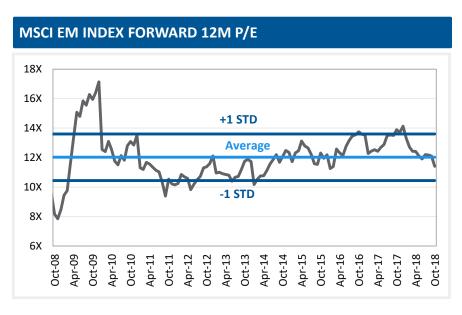


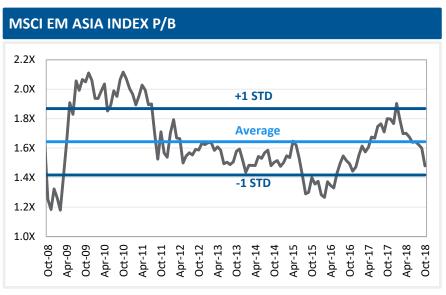
EM Valuations

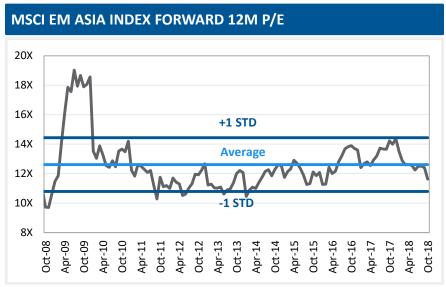


Fundamentally Attractive on both a Price-to-Book and Price-to-Earnings Basis









Outlook



- ▶ EM Asia underperformed US Markets 2018 YTD, US-China tariff-war concerns raised the uncertainty levels, and oil prices have stayed stubbornly high. We maintain, that the long-term thesis on Asia's fast-growing, consuming middle class remains intact.
- China's direct retaliation has been measured, thus far. We expect China to make cautious and measured moves.
 China does not want a tariff war with US.
- ▶ We believe, China has a lot more levers to put pressure on the US other than import tariffs. US companies have made nearly \$600bn of direct investments in China building plants, facilities and joint ventures since the Global Financial Crisis. China, as we all know, is the largest creditor to the US government. Confrontation of the two largest economies would be devastating for both, as well as the global economy. Diplomatic dialogue between the two nations is the ultimate goal, as we speculate, and we are likely to see some measures to narrow the trade gap (the success of which would remain debatable), and for greater access to Chinese markets for US manufacturers and service providers.
- Meanwhile, China can accelerate its market reforms on one hand and provide fiscal stimulus to support its asset markets and real economy. Push on infrastructure, tax cuts are some of the feasible fiscal initiatives. The tariff rift may also act as a catalyst to accelerate financial market reforms.
- In the near term, we expect policy uncertainties to prevail and may continue hurt EM Asia market sentiment.



Definitions and Important Disclosures

Important Terms & Index Definitions



Benchmark indices are provided so that a strategy's performance can be compared with the performance of well-known and widely recognized indices.

A strategy's holdings may differ significantly from the securities that comprise the index. It is not possible to invest directly in an index. Investors pursuing a strategy similar to an index may experience higher or lower returns and will bear the cost of fees and expenses that will reduce returns.

The Standard & Poor's (S&P) 500 Index represents 500 large U.S. companies. The comparative market index is not directly investable and is not adjusted to reflect expenses that the SEC requires to be reflected in the fund's performance.

The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 is a subset of the Russell 3000® Index representing approximately 10% of the total market capitalization of that index. It includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership.

MSCI Emerging Markets Net Total Return Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets.

MSCI Emerging Markets Asia Net Total Return Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the Asian emerging markets.

Net total return indexes reinvest dividends after the deduction of withholding taxes, using (for international indexes) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties.

MSCI World ex USA All Cap Index captures large, mid, small and micro cap representation across 22 of 23 Developed Markets (DM) countries* (excluding the United States). With 8,016 constituents, the index covers approximately 99% of the free float adjusted market capitalization in each country.

MSCI China Index: Measures the performance of large cap Chinese equities.

MSCI India Index: Measures the performance of Indian equity markets.

MSCI Indonesia Index: Measures the performance of Indonesian equities

MSCI Korea Index: Measures the performance of Korean equities.

MSCI Malaysia Index: Measures the performance of the large and mid cap segments of the Malaysian market.

MSCI Philippines Index: Measures the performance of the large and mid cap segments of the Philippines market.

MSCI Taiwan Index: Measures the performance of Taiwanese equity markets.

MSCI Thailand Index: Measures the performance of the large and mid cap segments of the Thailand market.

MSCI Hong Kong Index: Measures the performance of the large and mid cap segments of the Hong Kong market.

MSCI Singapore Index: Measures the performance of Singapore equity markets.

NASDAQ: The Nasdaq Composite Index is the market capitalization-weighted index of over 3,300 common equities listed on the Nasdaq stock exchange. The types of securities in the index include American depositary receipts, common stocks, real estate investment trusts (REITs) and tracking stocks, as well as limited partnership interests. The index includes all Nasdaq-listed stocks that are not derivatives, preferred shares, funds, exchange-traded funds (ETFs) or debenture securities.

S&P500: The S&P 500 focuses on the U.S. market's large-cap sector and is also a float-weighted index, meaning company market capitalizations are adjusted by the number of shares available for public trading.

TAIEX: Index is capitalization-weighted index of all listed common shares traded on the Taiwan Stock Exchange. The index has a base value of 100 based on its 1966 level. The index is also known as the TSEC Index.

CAC40: A broad-based index of common stocks composed of 40 of the 100 largest companies listed on the forward segment of the official list of the Paris Bourse.

HSCEI: is a free-float cap-weighted index comprised of H-Shares, Red-chips and private enterprises (P-chips) listed on the HKEx. Effective on 5-Mar-2018, HSCEI index includes Red-chips and P-chips as constituents. HSCEI does not have official ISIN registered. The membership of HSCEI Index is not official.

MICEX 10: is an unweighted price index that tracks the ten most liquid Russian stocks listed on Moscow Exchange. Composition of the index is assessed quarterly following the liquidity criterion. Components are assigned equal weight.

Important Terms & Index Definitions



IBEX 35: is a capitalization-weighted index comprising the 35 most liquid Spanish stocks traded in the Continuous Market.

Nifty 50: benchmark broad based stock market index for the Indian equity market. Full form of NIFTY is National Stock Exchange Fifty. It represents the weighted average of 50 Indian company stocks in 12 sectors and is one of the two main stock indices used in India, the other being the BSE sensex.

DAX: is a stock index that represents 30 of the largest and most liquid German companies that trade on the Frankfurt Exchange. The prices used to calculate the DAX Index come through Xetra, an electronic trading system. A free-float methodology is used to calculate the index weightings along with a measure of average trading volume.

Jakarta: is a modified capitalization-weighted index of all stocks listed on the regular board of the Indonesia Stock Exchange. The index was developed with a base index value of 100 as of August 10, 1982.

BOVESPA: is the flagship index of the Brazilian stock exchange, known by its acronym, BM&FBOVESPA. The index includes 68 of the 370 companies listed on the exchange, which represent roughly 70% of the exchange's total capitalization and 80% of its trades. The Bovespa is calculated in reference to prices on February 1, 1968.

SSE: is short for the Shanghai Stock Exchange Composite Index, is a market composite made up of all the A-shares and B-shares that trade on the Shanghai Stock Exchange. The index is calculated by using a base period of 100. The first day of reporting was July 15, 1991.

PSE: formerly called Phisix, is a fixed basket of thirty (30) common stocks of listed companies, carefully selected to represent the general movement of the stock market. In other words, it is the benchmark measuring the performance of the Philippine stock market. The selection of these companies is based on a specific set of criteria. Under the revised policy on index management, companies should meet three (3) criteria to qualify under the PSEi:1. The company's free float level must be at least 12%. 2. The company must rank among the top 25% in terms of median daily value in nine out of the twelve-month period in review. 3. Ranking of TOP 30 qualified companies based on full market capitalization.

MERVAL: a basket weighted index, is the market value of a stock portfolio, selected according to participation in the Buenos Aires Stock Exchange, number of transactions of the past 6 months and trading value. The index has a base value of \$0.01 as of June 30, 1986. The index is revised every 3 months, taking into account the trading volumes over the past 6 months.

*DM Countries Include: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the United Kingdom.

Alpha: A measure of performance on a risk-adjusted basis

Currency Appreciation: An increase in the value of currency relative to another currency

Earnings Per Share (EPS): The portion of a company's profit allocated to each outstanding share of common stock

Earnings Per Share Growth (EPS Growth): Illustrates the growth of earnings per share over time

Gross Domestic Product (GDP): Market value of final goods and services produced over time. This includes the income of foreign corporations and foreign residents working within the country, but excludes the income of the country's residents and corporations overseas

Gross Domestic Product Growth (GDP Growth): Illustrates the growth of gross domestic product over time

Sharpe Ratio: A measure of risk-adjusted performance

Important Disclosures



This presentation does not constitute tax, accounting, or legal advice and that the audience should retain their own tax, accounting, or legal adviser regarding such matters.

Investments in emerging markets instruments should be made only by sophisticated investors or experienced professionals who have independent knowledge of the relevant markets, are able to consider and weigh the various risks presented by such instruments, and have the financial resources necessary to bear the substantial risk of loss of investment in such instruments.

COMPOSITE DESCRIPTION

The strategy seeks long-term capital appreciation by investing in quality companies in emerging markets. The team's opportunistic process seeks to capitalize on underlying regional macro trends and global macrodynamics which, combined with fundamental bottom-up security selection, may result in more concentrated regional investments. The composite, created in December 2017, is composed of discretionary accounts in the highest fee fund vehicle of the strategy. The accounts included in the composite reflect accounts managed by the Emerging Markets team and benchmarked against MSCI Emerging Markets Index and the MSCI Emerging Asia Index. None of the accounts in the composite use leverage.

PERFORMANCE AND FEES

Past performance is not indicative of future results. Inherent in any investment is the potential for loss.

Charts and graphs herein are provided as illustrations only and are not meant to be guarantees of any return.

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Each member of the Fiera Group of companies only provides investment advisory services or offers investment funds in the jurisdictions where such member and/or the relevant product is registered or authorized to provide such services pursuant to an exemption from such registration. These include the entities listed below. Where an entity operates under an exemption from registration (the "Exempt Entities"), only its jurisdiction of incorporation is listed. Details on the particular registration and offering exemptions for the Exempt Entities' activities are available upon request.

Fiera Capital Inc. – United States, registered as (i) an investment adviser with the U.S. Securities and Exchange Commission (the "SEC")* and (ii) a commodity pool operator with the U.S. Commodity Futures Trading Commission.

*Registration with the SEC does not imply a certain level of skill or training.

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Certain information contained in this document may constitute "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "should," "expect," anticipate," "project," "estimate," "intend" "continue," or "believe" or the negatives thereof or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events or results or the actual performance of the Fund may differ materially from those reflected or contemplated in such forward-looking statements.

These statements may include statements regarding the intent, belief or current expectations of Fiera Capital with respect to, among other things: (i) the diversification of the portfolio; (ii) the ability to identify investment opportunities; and (iii) the performance of various investments.

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Portfolio details, holdings and allocations, and characteristics are as of the date noted and subject to change.

Information regarding the investable universe and any other securities or scenarios available for the time periods shown are not intended as an indication of any given client's portfolio. A client's actual holdings, percentages, durations, and contributions may vary.

Top 10 holdings are based on size of the position in the portfolio. The specific holdings identified are not representative of all holdings and it should not be assumed that the holdings identified were or will be profitable.

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Certain strategies are not currently managed in a fund context and are available in a separately managed account (SMA) format and is tailored to the accountholder's needs.